

## ROYAL AKARANA YACHT CLUB

The Landing, 8-10 Tamaki Drive  
Okahu Bay, Auckland, NEW ZEALAND  
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### ROYAL AKARANA YACHT CLUB INC (“the Club”)

#### MINUTES OF THE 121TH ANNUAL GENERAL MEETING

HELD ON Monday 28th AUGUST 2017

Present:

Sally Garrett (SG) - Commodore

and 28 Members of the Club.

The meeting opened at 19:10 hours

#### **Quorum:**

In accordance with Rule 17 of the Club’s Rules, the Quorum for the meeting is 20 members and the meeting took place with 29 members.

#### **Welcome:**

The Commodore opened the meeting and welcomed members.

#### **Notice of Meeting:**

The Commodore moved that the Notice of Meeting be taken as read

Seconded: Mark Taylor

The resolution was put and carried unanimously.

#### **Apologies:**

- Stephen Delahunty
- John Cooper
- Jenny Price
- David Hason
- Brad Davies
- Alison Howitt

#### **Deceased Members During the past year**

Rhys Thomas, Bill Hursthouse, Molly Whiting, Fred Andrews

A minutes silence was observed in their memory

#### **Confirmation of minutes:**

The Commodore moved "That the Minutes of the Annual General Meeting on Tuesday the 29<sup>th</sup> August 2016 be approved as a true and correct record."

Seconded: Mark Taylor

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The resolution was put and carried unanimously.

### **Matters arising from the minutes:**

No matters arising from the minutes.

### **Annual Report:**

The Commodore then spoke to the Commodores Report as circulated.

The Commodore congratulated the members on another successful year. The club continues to focus in four key areas.

Delivery of marine sports events and facilities for the membership  
Outstanding delivery of the Academy and marine education  
Transparent and accurate finances and business activities  
Making the development of the AMSCT project a reality.

Just three weeks after I unexpectedly became Commodore, the signal was given by the Akarana Marine Sports Trust that the start of the demolition was imminent and the process of moving out of the club house to the Auckland Sailing Club building began. The move to the eastern end of The Landing was completed through the efforts of many members who gave up their time. I especially would like to thank Paul Vahry, Steve Cranch, the archives team and the large number of members who enable this to happen.

The focus of the committee was to have a seamless transition of sailing, paddling and academy activities through this period, which occurred, with the White Island briefing occurring at the old Club house and the races prize giving 1 week later at ASC. However, due to matters outside our control the development of hospitality services lagged the move and a functioning café was not available for five months.

Throughout this period Suellen Davies, Vice Commodore Steve Delahunty and the Sailing Committee have delivered an outstanding seasons sailing program including winter and summer race series, The Gold Cup series, 18 Foot Skiff Nationals, 12 Foot Skiff Nationals, Moth Nationals, Feva Nationals, ANZAC Regatta and White Island race. Across these events the club has catered for 100ft maxi to Starlings and Fevas.

In addition to sailing we have a thriving paddling, waka ama and coastal rowing division, with activity both here at the club and as well as representing the club at events with distinction.

Since the opening of the Akarana Café in the food truck in April, on any given Saturday the club is often teeming with members from across the breadth of the club on-water disciplines gathered for a post-match breakfast made by Naomi Hicken and the café team.

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The academy remains integral to the focus, and future of the club. 3,744 individual sailing sessions were completed by our coaches and kids in the academy over the past season, this is an increase of 1600 sessions from last season.

Nathan Laurie, who has had the role of head coach last two seasons and is once again on secondment to the China Cup in China. Shelley Liefing, as Academy Manager continues to develop the Academy to provide opportunities for the entire community including the redevelopment of the highly successful adult learn to sail in the club owned Platu 25 fleet.

The Treasurers report for the twelve months ending 31<sup>st</sup> May 2017 provides a detailed explanation of the clubs financial performance.

RAYC Gross Revenue for the last financial year was \$ 570K, which is down \$211K on the previous year.

The club has made a net loss \$355K for the 2016-17 year, which includes \$ 200K from the loss of the building. The loss of the building was predicted in the previous audited accounts; however the losses associated with the cost of the move and the reduction in facilities were slightly greater than expected. Through the period the General Committee has started to develop a new structure for the club to reflect the current income in the temporary club house.

Club Treasurer, Kent Hutchings, will present a full detailed explanation of the clubs financials separately.

Sally Garrett then moved "That the Commodores Report be received."

Seconded: Anatole Masfen

The resolution was put and carried unanimously.

### **Vice Commodores Report**

Commodore, Sally Garrett, spoke on behalf of Vice Commodore Steve Delahunt

This season has brought about a lot of changes. One being the move to our temporary clubhouse at Auckland Sailing Club and another the full integration of the respective RAYC and ASC fleets. It had it's challenges along the way but it's fair to say it's been successful.

There has been a lot to celebrate this year with senior and junior members achieving great things at the club, national and international level.

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For Steve one of my season highlights was watching the junior sailors and their enthusiasm for the sport. For me this was shown at the RS Feva National Championships where our young sailors blew away the opposition in very testing conditions. Our superstar crew of Rose Dickson and Eli Liefting won this regatta and then went to Bermuda to sail in the America's Cup Endeavour Program where they also won. The highlight for Rose & Eli was the World Championships for the RS Fevas held in the Netherlands. Sailing against over 170 other crews they won the World Championships in a nail biting final race. Congratulations to these two young sailors and also to the RAYC junior program that is aptly producing some great results.

### Financial Report:

Kent Hutchings, Club Treasurer presented his report as circulated prior to the meeting.

### **RAYC Treasurer's Report for the 12 months ending 31 May 2017**

The 2017 financial year has seen significant changes in the yacht clubs operations with the removal of our old building and the commencement of the new Akarana Marine Sports Centre. When there is significant change there are periods of disruption and this has been very noticeable in the financial results of the Club this year.

The year ended with a deficit of \$355k including a \$200k write off in the value of buildings when the old club was demolished.

The operating deficit was \$155k. Biggest contributors to this was a deficit of \$43k on Bar/Café and a deficit of \$25k on Racing activity. Further explanation of this follows.

The Club' cash position ended the year at \$37k, down from \$109k in 2016.

### **Financial Statements and Akarana Marine Sports Charitable Trust ("AMSCT")**

We have currently prepared Special Purpose Financial Statements for the purpose of presenting the results of RAYC. RAYC is also required to prepare a set of consolidated financial statements that includes all controlled entities. As the RAYC appoints 4 of the 7 Trustees of the AMSCT, RAYC has effective control of the AMSCT under accounting standards. We are in the process of preparing consolidated financial statements that will incorporate the P&L and Balance sheet of the AMSCT. As the AMSCT currently has approximately \$1.8mill in assets the consolidated position of both entities will be very strong.

Moved: Kent Hutchings  
Seconded: Matthew Woodley

The resolution was put and carried unanimously.

### Subscriptions

The Commodore advised that the General Committee recommend membership subscriptions remain constant for the 2017/18 year.

	<b>2016/17</b>
<b>Membership</b>	<b>Subscriptions</b>

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Senior	\$330.00
Joint Senior	\$460.00
Family	\$460.00
Veteran	\$140.00
Associate	\$140.00
Student	\$90.00
Sailability	\$90.00

A monthly payment option via Direct Debit was also offered with 7% administration and transaction fee

Discussion was called from the floor with no questions.

Resolution to set the Club subscriptions as tabled for the 2017/18 year.

Moved: Sally Garrett

Seconded: Kent Hutchings

The resolution was put and carried unanimously.

### Auditor:

That **BDO Spicers** be appointed the Auditor for the 2017/18 year.

Moved: Kent Hutchings

Seconded: Sally Garrett

### RAYC and Trust Organisation

Matthew Woodley then provided a detailed explanation of the relationship between the Trust and RAYC, the proposed staff roles. The focus being on continuing to deliver the best outcomes for the club and ensure a cohesive operational structure between the Trust and Club. Matthew explained that the Trust was “controlled” by the club as in the Trust’s Trust Deed four of the seven trustees are appointed by RAYC.

RAYC will continue to focus on the sport of Sailing and paddling, leading the way in Blue Water sailing, education, the academy and continuing to provide the best services and experiences for our membership.

The Trust continues to focus on the funding and construction of the new building and later its operation.

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Matthew has asked Andrew Brookland to step back into the Club as the General Manager, as Andrew had been solely focused on the Trust activity and the building project since April 2016, and provide support as required to the RAYC Team.

The General Committee and the Trust will work together to deliver a cohesive structure to ensure the Club and the Trust maximise their resources and deliver to the membership.

The Auckland Sailing Club (ASC) membership have now become RAYC members and Auckland Sailing Club is no longer an affiliated club to YNZ. The ASC on water assets have moved to RAYC and the skiff's will be racing with RAYC for club sailing. This is a positive move forward for both clubs as they look forward to operating from the new facility together. ASC and RAYC will still retain their own identity and 12" and 18" Skiffs will continue as their own association and the home of high performance skiff sailing.

### Election of Officers:

#### Patron:

The Commodore moved "That Commodore James Gilmour "Maritime Component Commander" be invited to accept the office of Patron."

Seconded: Matthew Woodley

The resolution was put and carried unanimously.

#### Vice Patron:

The Commodore moved "That the General Committee may invite a person to accept the office of Vice Patron."

Seconded: Matthew Woodley

The resolution was put and carried unanimously.

### **Club Officers**

The Commodore proposed a resolution that the Flag Officers and General Committee of the Club as read be appointed / reappointed for the 2017/18 year.

Commodore: Matthew Woodley

Vice Commodore: Simon Manning

Rear Commodore: Graham Catley

Club Captain: Jenny Price

Treasurer: Kent Hutchings

General Committee: Nominations for the General Committee. Anatole Masfen, Mark Taylor, John Cooper, Howard Spencer, Sally Garrett

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That the nominations for General Committee be received and approved, and that the membership allow the committee to consist of one more member than the Constitution stipulates.

Moved: Matthew Woodley

Second: Kent Hutchings

The resolution was put and carried unanimously.

Sailing Committee: Simon Manning (Chair), Tim Dempsey, Fred Price, Jon Andrews, Tom Olds, John Beckett, Matt Stevens, Chris Skinner.

Moved that the sailing committee as nominated by appointed for the 2017/18 season

Moved: Matthew Woodley

Seconded: Graham Catley

The resolution was put and carried unanimously.

Paddling Committee: John Cooper (Chair), Dave Chambers, Garth Spencer, Warren Trethewey, John Land.

Moved that the Paddling committee as nominated by appointed for the 2017/18 season

Moved: Sally Garrett

Seconded: Matthew Woodley

The resolution was put and carried unanimously.

House Committee: Jenny Price (Chair), Neil Easton, Paul Vahry, Cam Mayer, Stephen Taylor

Moved that the House committee as nominated by appointed for the 2017/18 season

Moved: Neil Easton

Seconded: Mark Taylor

The resolution was put and carried unanimously.

Talent Development : Graham Catley (chair), Tim Dempsey, Steve Cranch, Sally Garrett, Nick Hanson

Moved that the Talent Development committee as nominated by appointed for the 2017/18 season

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Moved: Matthew Woodley

Seconded: Mark Taylor

The resolution was put and carried unanimously.

Finance, sponsorship and funding : Kent Hutchings (chair), Matthew Woodley, Anatole Masfen, Howard Spencer, Mark Taylor,

Moved that the Finance committee as nominated by appointed for the 2017/18 season

Moved: Matthew Woodley

Seconded: Graham Catley

The resolution was put and carried unanimously.

The Commodore declared them all appointed to the positions accordingly for the ensuing year, congratulated them and thanked all those who are re- standing for the great work completed and for committing to the roles for the new year and welcomed the new committee members.

### **Trustees:**

Moved that Graham Jones and Richard McAlister be appointed as Trustees for the 2017/18 year

Moved: Matthew Woodley

Seconded: Mark Taylor

The resolution was put and carried unanimously.

### **AMSCT Trustees:**

Four of the seven Trustee's are appoint by RAYC. Matthew Woodley, Mark Taylor, Anatole Masfen and Graham Catley continue as Trustee's. Nathan Bonney has stood down with his move to Tauranga and Brendan Mosely continues as the University of Auckland's nominated trustee. There are currently two vacant seats on the Trust and we are actively seeking to fill these seats.

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### **Building Project Update**

Andrew Brookland and Mark Taylor provided the members with an update.

We are all excited to see that start of the construction of the new building but we all watched the demolition of the old clubrooms with a touch of sadness. The old club had provided 65 years of valuable service to the community and we hope the new facility will serve as well. In February we had the sod turner for the new building. Taiaha Hawke from Ngati Whatua provided the blessing for the new building and it was great to hear Jenny Glen share her memories about the construction of the old club rooms.

We have 95, 8 metre deep piles into the sand stone below holding the building down, the column sfor the first floor are in process and the slab has been poured for the front half of the building. Fletcher Construction are making good progress.

We continue to fund raise for the \$3 million we need for stage 2 of the construction, the fit out of the first floor. Fletcher's are on progamme to deliver stage 1, the full building envelope and an operational ground floor by July next year.

Hyundai has confirmed their naming rights of the new building for 10 years and they are assisting the Trust now with operational support.

We are running an number of initiatives to raise funds but still need support.

### **GENERAL BUSINESS:**

There was no general business.

The commodore thanked Wyllis Maihi and Ngati Whatua Orakei for hosting us.

The Commodore then closed the meeting and thanked the members for attending.

**The meeting closed at 20:35 hours.**